

# CUR 412: Game Theory and its Applications, Lecture 2

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# Announcements

- ▶ Homework #1 will be posted on the course website today.
- ▶ Due on 3/22.
- ▶ The numbers of the exercises **may be different** in the electronic versions of the textbook! Please **check the name** of the exercise is the same.

# Review of Lecture 1

- ▶ A *strategic game* is a model of a situation with many interacting decision-makers.
- ▶ A game has three parts:
  1. **Players** (the decision-makers)
  2. For each player, a set of **actions**. An *action profile* is a list of everyone's chosen action
  3. For each player, **preferences** over the set of action profiles (usually represented by a *payoff function*).

# The Prisoner's Dilemma

- ▶ Players: two suspects to a crime, held by the police
- ▶ Actions: each suspect can choose to be *Quiet*, or *Fink* (inform on the other suspect)
- ▶ Preferences:
  - ▶ Suspect 1:  $(F, Q) > (Q, Q) > (F, F) > (Q, F)$
  - ▶ Suspect 2:  $(Q, F) > (Q, Q) > (F, F) > (F, Q)$
- ▶ These preferences can be represented by *payoff functions*:
  - ▶ Suspect 1:  
 $u_1(F, Q) = 3, u_1(Q, Q) = 2, u_1(F, F) = 1, u_1(Q, F) = 0$
  - ▶ Suspect 2:  
 $u_2(F, Q) = 0, u_2(Q, Q) = 2, u_2(F, F) = 1, u_2(Q, F) = 3$

# Bi-Matrix Form of Prisoner's Dilemma

		Player 2	
		<i>Q</i>	<i>F</i>
Player 1	<i>Q</i>	2,2	0,3
	<i>F</i>	3,0	1,1

# Nash Equilibrium

- ▶ This solution concept assumes that:
  - ▶ Players are rational (i.e. choose the highest payoff), given beliefs about other players
  - ▶ Beliefs of all players are correct
- ▶ We want to find an outcome that is a *steady state*, that is, starting from that outcome, no player wants to deviate.
- ▶ If an action profile  $a^*$  is a steady state, then all the players must *not* have other actions that they could play, that are *more preferable* to their current action in  $a^*$ .
- ▶ **Definition:** The action profile  $a^*$  in a strategic game is a **Nash Equilibrium** if, for every player  $i$  and every action  $b_i$  of player  $i$ ,  $a^*$  is *at least* as preferable for player  $i$  as the action profile  $(b_i, a_{-i}^*)$ :

$$u_i(a^*) \geq u_i(b_i, a_{-i}^*) \quad \text{for every action } b_i \text{ of player } i$$

# Prisoner's Dilemma

		Player 2	
		$Q$	$F$
Player 1	$Q$	2,2	0,3
	$F$	3,0	1,1

- ▶  $(F, F)$  is the unique Nash equilibrium.

	<i>Bach</i>	<i>Stravinsky</i>
<i>Bach</i>	2, 1	0, 0
<i>Stravinsky</i>	0, 0	1, 2

- ▶ Two Nash equilibria: (*Bach*, *Bach*) and (*Stravinsky*, *Stravinsky*).



# Matching Pennies

	<i>Head</i>	<i>Tail</i>
<i>Head</i>	1,-1	-1,1
<i>Tail</i>	-1,1	1,-1

- ▶ There is *no* Nash equilibrium.

# Nash Equilibrium

		Player 2	
		Q	F
Player 1	Q	2000,2000	0,2001
	F	2001,0	1,1

- ▶ Note that Nash Equilibrium is not the "best possible" outcome, or the outcome which maximizes everyone's payoffs.
- ▶ It is a steady state under the condition that each player does not want to deviate *unilaterally*.
- ▶ We can imagine other solution concepts that allow multiple players to work together.
- ▶ NE also says nothing about how hard it is for players to discover which outcomes are steady states.

# Guess $\frac{2}{3}$ of the Average

- ▶ Let's look at an example of a game with a *continuous* action space.
- ▶ There are  $n$  players. Each player chooses a real number between 0 and 100.
- ▶ The player who chooses the number that is closest to  $\frac{2}{3}$  of the average of all the numbers wins, and gets a payoff of 1.
- ▶ If there is a tie between  $k$  players, then each winner gets a payoff of  $\frac{1}{k}$ .
- ▶ All other players get a payoff of 0.

# Guess $\frac{2}{3}$ of the Average

- ▶ The outcome where all players choose 0 is a Nash equilibrium, since a player who deviates will get a lower payoff of 0.
- ▶ It turns out that this is also the unique Nash equilibrium.
- ▶ To prove this, we must show that with any other set of numbers, at least one player has an incentive to deviate.

# Strict versus Weak Nash Equilibrium

- ▶ In a Nash equilibrium, each player's equilibrium action has to be *at least as good* as every other action, not necessarily better.
- ▶ Consider the following game:

	<i>L</i>	<i>M</i>	<i>R</i>
<i>T</i>	1,1	1,0	0,1
<i>B</i>	1,0	0,1	1,0

- ▶  $(T, L)$  is the unique Nash equilibrium.
- ▶ However, when Player 2 plays *L*, Player 1 is indifferent between *T* and *B*.
- ▶ This is called a *non-strict* or *weak* Nash equilibrium.

# Strict versus Weak Nash Equilibrium

- ▶ **Definition:** The action profile  $a^*$  in a strategic game is a **strict Nash equilibrium** if, for every player  $i$  and every action  $b_i \neq a_i^*$  of player  $i$ ,  $a^*$  is *strictly* preferred by player  $i$  to the action profile  $(b_i, a_{-i}^*)$ :

$$u_i(a^*) > u_i(b_i, a_{-i}^*) \quad \text{for every action } b_i \neq a_i^* \text{ of player } i$$

- ▶ A weak Nash equilibrium is in some sense, less "reasonable" than a strict Nash equilibrium, since a tiny change in payoffs could cause it to not be a Nash equilibrium.

# Best Response Functions

- ▶ Suppose that the players *other* than Player  $i$  play the action list  $a_{-i}$ .
- ▶ Let  $B_i(a_{-i})$  be the set of Player  $i$ 's best (i.e. payoff - maximizing) actions, given that the other players play  $a_{-i}$ . (There may be more than one).
- ▶  $B_i$  is called the **best response function** of Player  $i$ .
- ▶  $B_i$  is a *set-valued* function, that is, it may give a result with more than one element.
- ▶ Every member of  $B_i(a_{-i})$  is a **best response** of Player  $i$  to  $a_{-i}$ .

# Using Best Response Functions to find Nash Eq.

- ▶ **Proposition:** The action profile  $a^*$  is a Nash equilibrium if and only if every player's action is a best response to the other players' actions:

$$a_i^* \in B_i(a_{-i}^*) \quad \text{for every player } i \quad (1)$$

- ▶ If the best-response function is *single-valued*:
  - ▶ Let  $b_i(a_{-i}^*)$  be the *single member* of  $B_i(a_{-i}^*)$ , i.e.  $B_i(a_{-i}^*) = \{b_i(a_{-i}^*)\}$ . Then condition 1 is equivalent to:

$$a_i^* = b_i(a_{-i}^*) \quad \text{for every player } i \quad (2)$$

- ▶ If the best-response function is single-valued and there are 2 players, condition 1 is equivalent to:

$$a_1^* = b_1(a_2^*)$$

$$a_2^* = b_2(a_1^*)$$



# Prisoner's Dilemma

	Q	F
Q	2,2	0,3
F	3,0	<u>1,1</u>

- ▶  $B_i(Q) = \{F\}$  for  $i = 1, 2$
- ▶  $B_i(F) = \{F\}$  for  $i = 1, 2$
- ▶ At  $(F, F)$ , Player 1 is playing one of his best responses,  $F$ , to Player 2's action,  $F$ .
- ▶ At the same time, Player 2 is playing one of *his* best responses,  $F$ , to Player 1's action,  $F$ .

	<i>Bach</i>	<i>Stravinsky</i>
<i>Bach</i>	<u>2</u> , <u>1</u>	0, 0
<i>Stravinsky</i>	0, 0	<u>1</u> , <u>2</u>

- ▶  $B_i(\text{Bach}) = \{\text{Bach}\}$  for  $i = 1, 2$
- ▶  $B_i(\text{Stravinsky}) = \{\text{Stravinsky}\}$  for  $i = 1, 2$

# Matching Pennies

	<i>Head</i>	<i>Tail</i>
<i>Head</i>	$\underline{1}, -1$	$-1, \underline{1}$
<i>Tail</i>	$-1, \underline{1}$	$\underline{1}, -1$

- ▶  $B_1(\text{Head}) = \{\text{Head}\}$
- ▶  $B_2(\text{Head}) = \{\text{Tail}\}$
- ▶  $B_1(\text{Tail}) = \{\text{Tail}\}$
- ▶  $B_2(\text{Tail}) = \{\text{Head}\}$

	$L$	$M$	$R$
$T$	1,1	1,0	0,1
$B$	1,0	0,1	1,0

- ▶  $B_1(L) = \{T, B\}$
- ▶  $B_1(M) = \{T\}$
- ▶  $B_1(R) = \{B\}$
- ▶  $B_2(T) = \{L, R\}$
- ▶  $B_2(B) = \{M\}$

# Finding Nash equilibrium with Best-Response functions

- ▶ We can use this to find Nash equilibria when the action space is continuous.
- ▶ Step 1: Calculate the best-response functions.
- ▶ Step 2: Find an action profile  $a^*$  that satisfies:

$$a_i^* \in B_i(a_{-i}^*) \quad \text{for every player } i$$

- ▶ Or, if every player's best-response function is single-valued, find a solution of the  $n$  equations ( $n$  is the number of players):

$$a_i^* = b_i(a_{-i}^*) \quad \text{for every player } i$$

## Example: synergistic relationship (37.2 in book)

- ▶ Two individuals.
- ▶ Each decides how much effort to devote to relationship.
- ▶ Amount of effort  $a_i$  is a non-negative real number (so the action space is infinite)
- ▶ Payoff to Player  $i$ :  $u_i(a_i) = a_i \cdot (c + a_j - a_i)$ , where  $c > 0$  is a constant.

# Finding the Nash Equilibrium

- ▶ Construct players' best-response functions:
- ▶ Player  $i$ 's payoff function:  $u_i(a_i) = a_i \cdot (c + a_j - a_i)$
- ▶ Given  $a_j$ , this becomes a quadratic:  $u_i(a_i) = a_i \cdot c + a_i \cdot a_j - a_i^2$
- ▶ Best response to  $a_j$  is to choose  $a_i$  that *maximizes* this function.
- ▶ Since it is *concave*, we can use calculus to find the maximizer.
- ▶ Take the derivative and set to 0.

$$\frac{\partial u_i}{\partial a_i} = c + a_j - 2a_i = 0$$

$$\rightarrow a_i = \frac{c + a_j}{2}$$

- ▶ So, best response functions are:
  - ▶  $b_1(a_2) = \frac{c+a_2}{2}$
  - ▶  $b_2(a_1) = \frac{c+a_1}{2}$

# Finding the Nash Equilibrium

- ▶ The pair  $(a_1, a_2)$  is a Nash equilibrium if  $a_1 = b_1(a_2)$  and  $a_2 = b_2(a_1)$ .
- ▶ Solving the two equations

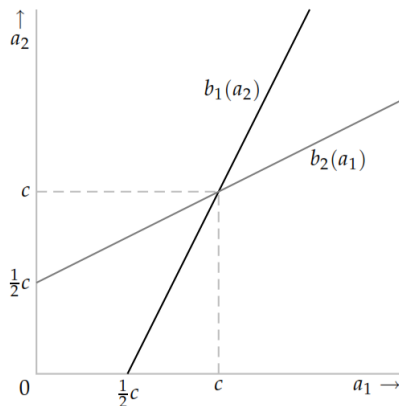
$$a_1 = \frac{c + a_2}{2}$$

$$a_2 = \frac{c + a_1}{2}$$

- ▶ gives a unique solution  $(c, c)$ .
- ▶ Therefore, this game has a unique Nash equilibrium:  
 $a_1 = c, a_2 = c$ .



# Finding the Nash Equilibrium



- ▶ The intersection of  $b_1(a_2) = \frac{c+a_2}{2}$  and  $b_2(a_1) = \frac{c+a_1}{2}$  is the Nash equilibrium.
- ▶ Note that using calculus to find the best response requires that the payoffs are *concave*.

# Strictly Dominated Actions

- ▶ A player's action is *strictly dominated* by another action if it gives a lower payoff, regardless of what other players do.
- ▶ **Definition:** Player  $i$ 's action  $b_i$  **strictly dominates** action  $b'_i$  if

$$u_i(b_i, a_{-i}) > u_i(b'_i, a_{-i}) \quad \text{for every } a_{-i}$$

- ▶ We say that an action is *strictly dominated* if some other action exists that strictly dominates it.
- ▶ A strictly dominated action cannot be a best response to any actions of the other players, because some other action exists that gives a higher payoff.
- ▶ In fact, a rational player will never play a strictly dominated action, regardless of beliefs about other players.
- ▶ So, when looking for Nash equilibria, outcomes with strictly dominated actions are eliminated.

# Strictly Dominated Actions

	$L$	$C$	$R$
$T$	4,2	3,0	1,1
$M$	1,2	2,4	0,3
$B$	1,1	4,2	2,4

- ▶ For Player 1,  $M$  is a strictly dominated action.
- ▶ Therefore, a rational player will never play  $M$ , and we can eliminate it when looking for NE.
- ▶ Once we eliminate  $M$ , then  $C$  becomes strictly dominated.
- ▶ We can keep going until no more actions can be eliminated.
- ▶ This is called *iterated elimination* of strictly dominated strategies.
- ▶ It can be proven that NE (if any exist) will survive iterated elimination.

# Strictly Dominant Actions

- ▶ A *strictly dominant* action is one that strictly dominates every other action (such an action may not exist).
- ▶ If a rational player has a strictly dominant action, he will play it, because it gives the highest payoff, regardless of what other players do.
- ▶ Recall that the Nash Equilibrium solution concept makes two assumptions:
  - ▶ Players are rational (i.e. payoff-maximizing), given their beliefs about other players
  - ▶ Beliefs are correct
- ▶ A different solution concept is the *dominant strategy equilibrium*, that only assumes players are rational.
- ▶ An action profile is a dominant strategy equilibrium if all actions played are dominant strategies.
- ▶ If all players have a dominant strategy, they will play it and that is the dominant strategy equilibrium.

# Prisoner's Dilemma

	Q	F
Q	2,2	0,3
F	3,0	1,1

- ▶ For both players,  $F$  strictly dominates  $Q$ : regardless of the other player's action,  $F$  gives a higher payoff.
- ▶ This eliminates all outcomes where  $Q$  is played as Nash equilibria.

	<i>Bach</i>	<i>Stravinsky</i>
<i>Bach</i>	2, 1	0, 0
<i>Stravinsky</i>	0, 0	1, 2

- ▶ Neither action is strictly dominated.
- ▶ dominant strategy equilibria are subset of Nash equilibria.

## Illustration: Voting (2.9.3)

- ▶ Suppose there is an election with two candidates,  $A$  and  $B$ .
- ▶ There are an *odd* number of voters, so there are no ties.
- ▶ Game definition:
  - ▶ Players:  $n$  citizens,  $n$  is odd.
  - ▶ Actions: Each citizen can choose to vote for  $A$  or  $B$ .
  - ▶ Preferences: Each voter has a preferred candidate; the voter prefers the outcome in which his candidate wins, but is otherwise indifferent (e.g. to his own vote, or to the total number of votes). Assume a majority prefer candidate  $A$ .

## Illustration: Voting (2.9.3)

- ▶ If everyone votes for their preferred candidate, that is a NE (but not the only one).
- ▶ Voting for your *less preferred* candidate is weakly dominated by voting for your *preferred* candidate.
- ▶ In some situations, switching to your *preferred* candidate will increase payoff (if you are a pivotal voter)
- ▶ In other situations, it has no effect on payoff (if one vote cannot change the outcome)
- ▶ But it can never decrease payoff. Therefore, it is weakly dominated
- ▶ The conditions for Nash Equilibrium depends on each *individual's* incentives to deviate.
- ▶ Easy to construct situations with a "bad" outcome, if it requires more than one agent to affect outcome



## Illustration: Voting (2.9.3)

- ▶ Assume there are 5 players, 3 prefer  $A$ , 2 prefer  $B$ .
- ▶ Suppose each player votes for their preferred candidate (3  $A$ , 2  $B$ ,  $A$  wins). This is a weak NE.
- ▶ Suppose all players vote for  $A$ . This is a weak NE.
- ▶ Suppose all players vote for  $B$ . This is also a weak NE, since no single player can change the winner by acting alone.
- ▶ This situation would not occur if, e.g. voters got a tiny payoff from voting for their preferred candidate (even if he does not win).
- ▶ Therefore, we may want to consider weak NE "less reasonable".

# Equilibrium in a Single Population

- ▶ A Nash equilibrium corresponds to a steady state of interaction between several populations, one for each player in the game.
- ▶ What if members of a *single* population interact?
- ▶ All players have same actions and payoffs.
- ▶ For two players, a game is *symmetric* if:
  - ▶ Each player has the same set of actions
  - ▶ Payoffs depend only on players' actions, not whether the player is player 1 or 2.
- ▶ **Definition:** A two-player strategic game is **symmetric** if the player's sets of actions are the same and

$$u_1(a_1, a_2) = u_2(a_2, a_1) \quad \text{for all } (a_1, a_2)$$

# Symmetric 2x2 Games

	A	B
A	w,w	x,y
B	y,x	z,z

- ▶ Two-player symmetric games with two actions have this form.
- ▶ Prisoner's Dilemma is symmetric.
- ▶ Bach vs. Stravinsky, Matching Pennies are not symmetric.

# Symmetric Nash Equilibrium

- ▶ Suppose we want to model a steady state of a situation where players come from a single population.
- ▶ There is only one role in the game, so steady state is a *single* action used by every participant.
- ▶ An action  $a^*$  is a steady state if  $(a^*, a^*)$  is a Nash equilibrium.
- ▶ **Definition:** A pair of actions  $(a_1^*, a_2^*)$  in a symmetric two-player game is a **symmetric Nash equilibrium** if it is a Nash equilibrium and  $a_1^* = a_2^*$ .

# Symmetric Nash Equilibrium: Examples

	<i>Left</i>	<i>Right</i>
<i>Left</i>	1,1	0,0
<i>Right</i>	0,0	1,1

- ▶ Approaching Pedestrians: two people are walking towards each other. Each is better off when they step in the same direction, avoiding a collision.
- ▶ There are two symmetric Nash equilibria: (*Left*, *Left*) and (*Right*, *Right*).

	<i>X</i>	<i>Y</i>
<i>X</i>	0,0	1,1
<i>Y</i>	1,1	0,0

- ▶ This game is symmetric, but has no symmetric Nash equilibria.
- ▶ (*X*, *Y*) and (*Y*, *X*) are Nash equilibria, but do not satisfy the condition  $a_1 = a_2$ .

- ▶ Please read the rest of Chapter 2 and Chapter 3.1-3.3.
- ▶ Homework #1 will be posted on the course website today.
- ▶ Due on 3/22.
- ▶ The numbers of the exercises **may be different** in the electronic versions of the textbook! Please **check the name** of the exercise is the same.